

Table 3. U.S. Merchant Wholesale Trade Sales¹ - Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2007 and 2006

[Estimates are based on data from the 2007 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 3A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce Sales	
		2007		2006								
		Total	EDI	Revised Total	Revised EDI	Total Sales	EDI Sales	2007	2006	2007	2007	2006
42	Total Merchant Wholesale Trade Excluding MSBOs ²	4,150,455	506,805	3,880,751	476,857	6.9	6.3	12.2	12.3	100.0	73.5	74.6
423	Durable goods	1,997,552	228,600	1,929,281	217,505	3.5	5.1	11.4	11.3	45.1	80.7	82.2
4231	Motor vehicles and automotive equipment	324,957	(S)	324,924	93,126	(Z)	(S)	(S)	28.7	(S)	(S)	95.2
4232	Furniture and home furnishings	65,548	6,257	66,019	6,086	-0.7	2.8	9.5	9.2	1.2	83.8	85.0
4233	Lumber and other construction material	129,267	5,024	144,954	4,993	-10.8	0.6	3.9	3.4	1.0	83.7	85.4
4234	Professional and commercial equipment and supplies	344,740	58,224	324,274	53,927	6.3	8.0	16.9	16.6	11.5	69.6	70.5
42343	Computer equipment and supplies	175,143	36,366	161,997	34,736	8.1	4.7	20.8	21.4	7.2	66.7	67.7
4235	Metals and minerals, excluding petroleum	162,289	(S)	156,560	(S)	3.7	(S)	(S)	(S)	(S)	(S)	(S)
4236	Electrical goods	311,441	27,253	293,999	27,346	5.9	-0.3	8.8	9.3	5.4	76.2	77.4
4237	Hardware, plumbing and heating equipment	88,890	7,754	90,721	(S)	-2.0	(S)	8.7	(S)	1.5	80.4	(S)
4238	Machinery, equipment and supplies	329,983	5,573	313,046	6,262	5.4	-11.0	1.7	2.0	1.1	45.9	57.6
4239	Miscellaneous durable goods	240,437	20,461	214,784	16,938	11.9	20.8	8.5	7.9	4.0	90.0	88.5
424	Nondurable goods	2,152,903	(S)	1,951,470	259,352	10.3	(S)	(S)	13.3	(S)	(S)	69.2
4241	Paper and paper products	92,809	6,207	90,976	5,729	2.0	8.3	6.7	6.3	1.2	42.4	43.2
4242	Drugs, drug proprietaries and druggists' sundries	358,632	(S)	347,012	(S)	3.3	(S)	(S)	(S)	(S)	(S)	(S)
4243	Apparel, piece goods, and notions	120,315	24,913	117,801	23,244	2.1	7.2	20.7	19.7	4.9	86.6	86.5
4244	Groceries and related products	501,127	29,853	448,820	26,196	11.7	14.0	6.0	5.8	5.9	56.8	57.8
4245	Farm-products raw materials	171,962	(S)	130,801	4,734	31.5	(S)	(S)	3.6	(S)	(S)	87.2
4246	Chemicals and allied products	95,126	2,769	89,559	2,405	6.2	15.1	2.9	2.7	0.5	56.3	54.5
4247	Petroleum and petroleum products	491,834	(S)	426,094	9,988	15.4	(S)	(S)	2.3	(S)	(S)	99.9
4248	Beer, wine, and distilled beverages	100,894	1,434	96,440	1,533	4.6	-6.5	1.4	1.6	0.3	43.1	45.5
4249	Miscellaneous nondurable goods	220,204	19,617	203,967	16,515	8.0	18.8	8.9	8.1	3.9	70.8	73.6

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see <http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf>.

(Z) Estimate is less than 0.05%.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/wholesale/www/how_surveys_are_collected/index.html>.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2007 Annual Wholesale Trade Survey